

Brian Hudson



- Estimator
- AI Innovator
- Systems Builder
- Trainer

CONTACT

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HIGH-IMPACT SKILLS

AI & AUTOMATION

Prompt Engineering

Workflow Automation

LLM Integration

Data Pipelining

Forecast Modeling

TECHNICAL TOOLS

ChatGPT Claude Gemini

Mistral / Ollama Python

Node-RED Airtable Excel (Macros)

RFMS AutoCAD SketchUp

SYSTEMS

Windows macOS Linux

Network Admin Basics Cloudflare

Rocket.Chat

LEADERSHIP & COMMUNICATION

Estimator Team Support

Process Training Conflict Resolution

Strategic Planning

Client Communication

PROFESSIONAL SUMMARY

Technology-driven estimator and automation specialist with a track record of modernizing workflows, improving bid accuracy, and training teams. I design and deploy practical AI systems—not as theory, but as tools people actually use. My curiosity for AI evolved into building a self-hosted home network, running local LLMs, and designing internal web tools. I translate complex technical work into clear language for leadership, clients, and crews.

INDEPENDENT ENDEAVORS

Founder – Fetchit-AI.com

2025 – Present

AI & Automation Initiative

- Built a self-hosted AI/automation environment using open-source software and salvaged hardware, including local LLMs, Rocket.Chat, and Cloudflare routing.
- Designed a unified platform linking messaging, task capture, data entry, and analytics to replace manual follow-ups.
- Focused on auditable automation: clear handoffs, timestamped actions, and traceable decisions.
- Mission: Prove AI is accessible beyond senior engineers—curiosity and problem-solving can build maintainable systems.

Founder – WacoFrenchies.com

2020 – Present

Small Business / Digital Operations

- Operate a quality-focused breeding program supported by CRM, structured recordkeeping, and automated client communication.
- Built and maintain the online presence, using analytics to inform marketing and customer updates.

PROFESSIONAL EXPERIENCE

DesignCo – Waco, TX

Aug 2020 – Sep 2025

Lead Estimator / AI Workflow Specialist

- Led estimating workflows for flooring/interiors projects while automating cost data, supplier pricing, and material forecasting.
- Integrated AI copilots (ChatGPT, Claude, Gemini) into bid prep, digital takeoffs, and materials forecasting, cutting turnaround time.
- Built reusable takeoff templates and pricing logic to standardize bids, reducing guesswork and inconsistency.
- Created automated reporting loops and cost dashboards using Excel macros and Airtable for real-time margin visibility.
- Trained peers on AI tools and structured processes, emphasizing accuracy and defendability over speed.

KEY IMPACT

- Reduced manual follow-up by automating status reporting and documentation.
- Influenced 2025 AI adoption roadmap planning.
- Proved practical AI systems can be built internally by estimating teams.

Brian Hudson

- Estimation
- Automation
- Communication

CERTIFICATIONS & EXTRAS

- Network & Systems Administration Basics
- Small Business Operations
- Certified Forklift Operator

FOCUS AREAS

- Estimating & Cost Control
- AI-Driven Process Design
- Workflow & Data Integrity
- People Training & Support
- Cross-Team Communication

EDUCATION

Texas State Technical College – Waco, TX

- Associate Degree, Graphic Design (2006–2009)
- Associate Degree, Network Administration (2006–2009)

Early systems exposure became the foundation for self-hosting services and deploying local LLMs.

PROFESSIONAL STRENGTHS

- Adopts new tech quickly and responsibly
- Explains complex systems in plain language
- Calm communicator under pressure
- Builds processes people will follow

ADDITIONAL PROFESSIONAL EXPERIENCE

Federal Bureau of Prisons – Fort Dix, NJ

Jan 2014 – Mar 2020

Office Clerk

- Coordinated housing for ~350 inmates, maintaining accurate records and communication across shifts.
- Managed payroll for 70+ orderlies and tracked inventory with precision and organization.

Home Depot – Waco, TX

Mar 2012 – Sep 2013

Contractor Sales Representative

- Supported contractor accounts with digital quotes and pricing structures to keep jobs on budget.
- Partnered with IT to correct data issues and reduce order inaccuracies.

H&R Block – Waco, TX

Dec 2009 – Jun 2013

Tax Preparation Specialist

- Prepared compliant tax returns using professional software while protecting client data.
- Reduced repeat visits by explaining deductions clearly.

B & S Portojons / Bullet Delivery – Waco, TX

Mar 2010 – Mar 2012

Sales & Administrative Support

- Used QuickBooks for invoicing and expense tracking, improving billing accuracy.
- Built digital templates for fleet maintenance and routing to streamline dispatching.

PROFESSIONAL FOCUS

I build systems that make teams faster, clearer, and more confident. I connect estimating, workflow design, AI, and communication—then train people to trust and use those systems. My value is innovation + reliability: reduce waste, protect margin, and simplify work.